



## Who we are

***Our speciality is the integration of solutions of information technology and systems of electronic protection and security of high complexity. The innovation and the quality of our service are the differentiating elements which have allowed us to achieve proven leadership in the technological multinational market***

*Structure of our Business Units: Information Technology and Electronic Protection, human resources highly trained, with experience in the execution of projects of high levels of complexity. Priority given to ethical attitude and complete responsibility to the client*





## **Our Philosophy**

### **Vision**

*Excellence in customer services*

### **Mission**

*To be the technical and financially reliable partner, who contributes with ideas, processes and systems of vanguard, that guarantee the technological development of reciprocal benefit, with technical personnel committed to maintain quality and prestige obtained*

### **Strengths**

*Proven experience .- Our Company operates since 1976  
Unconditional guarantee .- Products and services of high quality  
in the international market  
Total support .- Highly specialized technical personnel  
Continuos innovation .- Pioneers in projects of high technology  
Wide presence in the market .- More than 100 installations*



## **Our Main Objectives**

### **Incorporation of new ideas**

*We are constantly incorporating technological solutions to the market, as proven by multiple pioneering projects*

### **Service to the client**

*We seek for the highest level of efficiency in customer services*

### **Our personnel**

*We employ higly specialized personnel who receive continuos education and training*

### **Respectability**

*Our professional and ethical work allow us to maintain the level of trust and respectability we have gained in three decades of successful operations*

### **Suitable utility**

*Our profits are oriented to expand and conduct operations with high standards of quality. Our Bottom line is to derive mutual benefits.*



## Technological Contributions

**During our three decades of existence DECISION c.a. we have accomplished the following important and innovating projects :**



**BANCO DEL PICHINCHA**

- First system of electronic signature verification in Latin America  
*Banco del Pichincha*

- First system of document digitalization for credit information  
*used by Banco del Pacifico at regional levels*



**BANCO DEL PACIFICO**

- Development of the first system for the process and control  
of banking transactions using check imaging, also installed  
*in some banks in Ecuador*



**ARCHIVO - BIBLIOTECA  
DE LA FUNCION LEGISLATIVA**

- First automatic system of fire detection, alarm and  
suppression for the Library of Congress of the Republic  
*of Ecuador*



- First ever deployment of a structured wiring system to  
transport data, voice and security. *AYMESA - METROCAR*

- For 15 years, managed the SWIFT Regional operational  
communications center in Ecuador



- First private network for electronic international commerce

**We have successfully completed made more than 100 advanced technological infrastructures  
in the financial, industrial and services markets**



## Our Business Units



Design, implementation and management of operational systems and network services oriented to e-business services industry and banking

### DECISION




Customer Services Center

Design, provision, installation and maintenance of electronic security systems, to protect lives, assets and information

## Electronic Protection



# Information Technology

- **Banking automatization systems**
- **e- business software**
-  **high security private network**



## Banking Software

### Core Banking

*TEMENOS of Switzerland is a provider of financial software with a business growth rate without precedent in the software business.*

*DECISION c.a. represents TEMENOS in Ecuador. We believe were chosen because of our successful 29 years in the financial technology market. Additionally, we provided administrative and logistical direction to the Regional Support Center. Ecuadorian technicians of the Regional Support Center are consultants in Cyprus, Uzbequistan, Switzerland, Holland, Germany, Mexico and Chile*

### Check Processing System

*Our systems provide automated processes for test of deposits, check payment, clearing house, documentation and credit cards recaps / vouchers.*

*We incorporate the technology of digitalization of images, magnetic characters (MICR), optical bar code and characters (OCR)*



## E-Business

### e-malls

*Software that allows creation of electronic stores with detailed product information and systems to process orders and invoices.*

### e - switch

*A service of fiNET connecting several financial institutions to route the messages of client transactions.*

### Secur e - mail

*Designed to eliminate the risk of use the global network in the exchange of safely information. We recognize that the Internet is not a safe route to transport data.*

### e - card

*Software for the emission, administration and control of loyalty, credit cards and identification cards.*

*The cards might have a circuit of memory or microprocessor (IC), magnetic stripe and/or bar code.*



*Design, implementation and operation of systems and network services oriented to e-business and the banking technology*

### Members of

**LATINSOFT**  
Group

*A group of companies with united strengths, resources, specialty and experience to provide transaction systems, document processing e-business systems.*



**FINET**  
FINANCIAL NETWORK

## High security private network

- **Portfolio of services and solutions for e-business/e-commerce, with security and availability (7X24) of the network, diminish the risk, costs and improvement of end user access**

### We offer :

- Connectivity
- Secure e-mail
- Transaction processing
- Safekeeping of electronic services



### Services to Corporations

Consultancy, design and construction of systems for electronic commerce (e-business, e-commerce) and e-procurement. Specially for distributors networks. Includes payment systems

Business to business services and software applications, based on the subscription and/or participation

Design and implementation of systems of loyalty, credit card, identification and access, with integration of financial payment systems or use of automatic teller networks



### Services for Credit Unions

Emission and administration of debit and credit cards, with integration to ATMs

Access to electronic malls where vendors offer products and/or services through virtual stores.

Additionally, we provide integrated services of financial systems for accounting savings and credit.



### Services for Associations

The network is the ideal vehicle to provide specific services to members of associations to transport information and documents of high confidentiality

Services such as identification with integration to payment systems or use of ATM networks or exclusive networks for discounts.



### Security services

Monitoring of highly strategic systems. Safekeeping of electronic information.



The acquired technical knowledge in more than two decades as much in the development and the integration of sophisticated systems of software like in the operation of SWIFT access point in Ecuador, enables us to offer solutions of electronic businesses and banking software

# Electronic Protection

- **Equipment and systems to protect life, assets and information**

## Network Protection

Our protection systems determine the vulnerability of data networks of the organization, and analyzes the network servers, workstations, wireless access points, ports and any other device of the network.

**netVigilance** 

## Fire detection Systems



Systems based on the installation of smoke detectors or special detectors for flame or heat. Highly reliable systems facilitate a seamless operation and avoid false alarms

## Automatic Extinguishing Systems

Once the danger of fire is detected our systems use clean, ecological gases for critical areas such as computer centers, museums or libraries. Traditional elements like plain water or foam are also used for industrial plants or buildings areas.



## Intrusion Detection



Detection systems against robbery, assault and sabotage are based on the installation of peripheral, volumetric and precision detectors. The numbers and types will depend on the risk analysis.

## Security Video Systems

Electronic monitoring and vigilance based on the installation of analogical, digital, netcam or ipcam cameras. Our software records on a disc, the incidences, any movements and motion registered under the video signal. These recordings are available through the data network, for authorized users only.



## Access Control



A complement of a system against intruders. It consists of readers of several technologies (magnetic stripe, proximity and biometrics) controlled by a software that depending on the profile of the user registers, allows or denies the access of each user, based on variables like date, hour and area.

## Gas detection

Systems that on real time monitor the concentrations of toxic and explosive gases. They generate automatic pre-alarms or alarms when actual gas escapes have been detected



## Members of



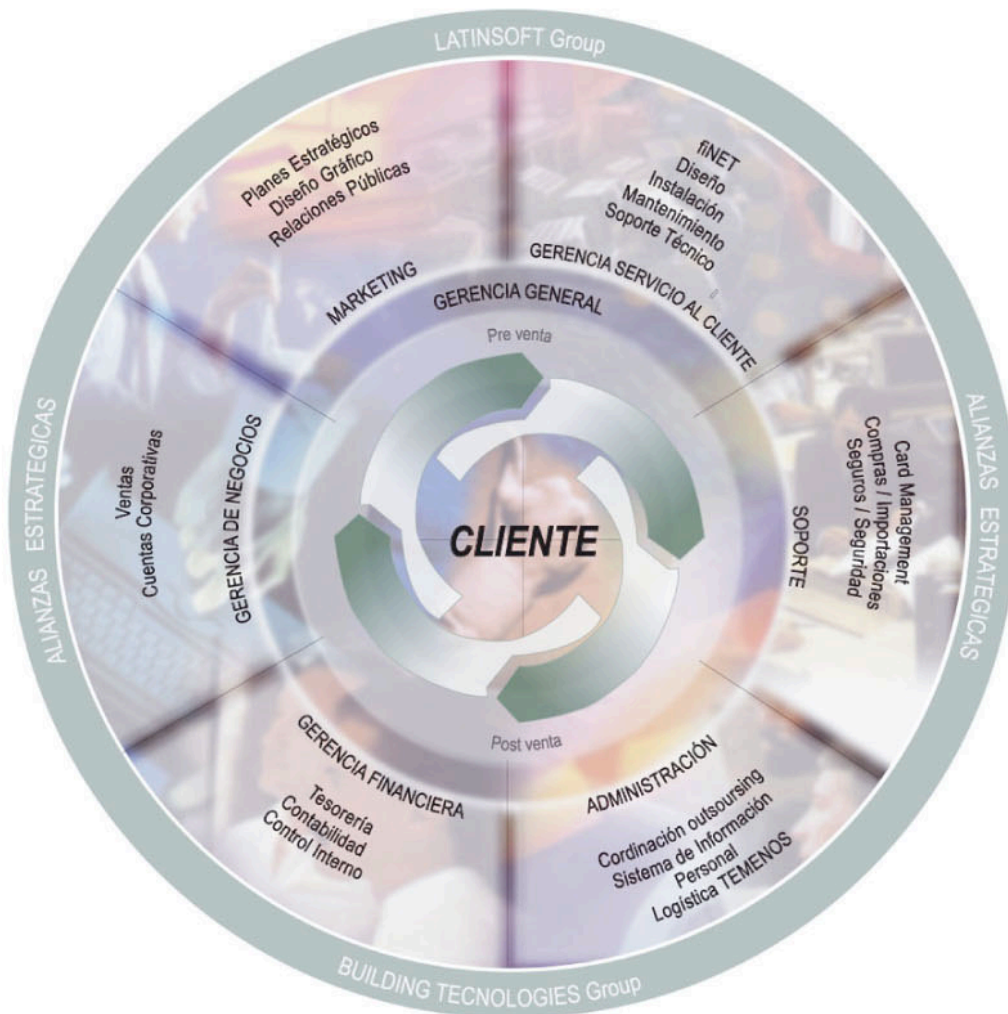
**Building Technologies Group**  
Equipos y sistemas para edificios

A group of companies had consolidated to share its strengths, resources, specialty and experience to provide state of the art security systems, structured wiring, refined electrical systems, sophisticated phone nets, hydraulics, thermodynamic systems and air conditioning



## Company Structure

*The structure of the company is oriented to consistently provide ultimate the complete satisfaction to our customers*



**DECISION**

**Customer Services Center**



PBX (02) 227 2544

*The Customer Services Center, is a systems network comprised of communications, rigorous oriented and daily evaluated procedures with administrative and technical personnel for total customer satisfaction. We operate seven days a week, twenty-four hours per day (7x24)*



## Accomplished projects

### Financial



### Industrial



### Commercial



### Government





## Business Partners

# Information Technology



*It provides a product range and services related to document processing systems, transactional systems and systems for electronic commerce*



TEMENOS

*Swiss company, leader at world-wide level in the development of financial software DECISION c.a. it's distributor in Ecuador*



WALTHER Data GmbH & Co. KG

*German company that manufactures systems for check processing.*



*Company developer of internet solutions*

# Electronic Protection

*Leaders in the design, provision and installation of systems and equipment for buildings*



Building Technologies Group  
Equipos y sistemas para edificios

*Systems for buildings to protect life and assets*

**SIEMENS**

*American company supplier of extinguishing systems.*

 **Kidde Fire Systems**

*American company sales systems for protection against fires, intrusion and remote monitoring.*



*Company supplier of systems against intruders*

**Senstar**  **Stellar**

*Supplier of CCTV equipment*

**BOSCH**

*Company that provides the tools to determine the vulnerability of data networks*

**netVigilance** 